

Message Text

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PAGE 01 LAGOS 08726 041259Z
ACTION AF-10

INFO OCT-01 ISO-00 EB-08 /019 W
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P R 041032Z AUG 77
FM AMEMBASSY LAGOS
TO USDOC WASHDC PRIORITY
USDA/FAS WASHDC
INFO SECSTATE WASHDC 2692

UNCLAS LAGOS 8726

E.O. 11652: N/A
TAGS: BEXP, NI
SUBJECT: TRADE OPPORTUNITY - FERTILIZER SALES

REF: USDA FASTO 62

1. NIGERIAN FEDERAL MINISTRY OF AGRICULTURE PUBLISHED AUGUST 2
OPEN TENDER INVITATION TO BUY FERTILIZER ON BEHALF OF ALL NINETEEN
STATE GOVERNMENTS FOR 1978/79 CROP YEAR. ALTHOUGH ANTICIPATED
AMOUNT/VALUE NOT SPECIFIED, LIKELY THAT SUCCESSFUL TENDERS WILL
WIN LARGE SALE CONTRACTS.

2. TYPES OF FERTILIZERS REQUIRED ARE SULPHATE OF AMMONIA, UREA,
CAN, SUPERPHOSPHATE, BORONATED SUPERPHOSPHATE, CALCIUM MG S04,
NPK:26-12-0, NPK:15-15-15, MURIATE OF POTASH, LIME, NPK:2-0-20
AND NPK:15-15-6-4.

3. TENDERS SHOULD INCLUDE FOLLOWING INFORMATION:

- A) REGISTERED NAME AND ADDRESS OF COMPANY:
- B) TYPES AND QUANTITIES OF FERTILIZERS THAT CAN BE SUPPLIED:
- C) UNIT PRICES (C&F TO NIGERIAN PORTS):

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PAGE 02 LAGOS 08726 041259Z

- D) SOURCES OF FERTILIZERS WITH DOCUMENTARY EVIDENCE FROM
THE MANUFACTURERS OF THEIR WILLINGNESS TO SUPPLY:

E) BANK REFERENCES:

F) EVIDENCE OF CORPORATION TAX PAYMENTS FOR THE PAST 3 YEARS:

G) RECEIPT FOR A NON-REFUNDABLE DEPOSIT OF NAIRA 100 PAYABLE
TO THE CASH OFFICE OF THE FEDERAL MINISTRY OF AGRICULTURE
AND RURAL DEVELOPMENT, LAGOS OR TO ANY GOVERNMENT TREASURY
CREDITING REVENUE HEAD 12 SUBHEAD 4.

4. TENDERS SHOULD BE ADDRESSED TO DIRECTOR, FEDERAL DEPARTMENT
OF AGRICULTURE, 17/27 MALONEY STREET, LAGOS OR P.M.B. 12613, LAGOS.
FOLLOWING NOTATION SHOULD BE PLACED IN UPPER LEFT HAND CORNER
OF ENVELOPE QUOTE FERTILIZER SUPPLY - 1978/79 CROPPING SEASON UNQUOTE
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5. CLOSING DATE FOR THE TENDER SUBMISSION IS AUGUST 31, 1977.

6. FOR USDOC: NOT TRANSMITTING TENDER NOTICE THROUGH ESTABLISHED
TRADE OPPORTUNITY CHANNELS BECAUSE OF EXTREMELY SHORT LEAD TIME.
REQUEST USDOC PROCESS NOTICE ON PRIORITY BASIS.

7. FOR USDA/FAS: FERTILIZER NEEDS CITED PARA 2 ABOVE MAY BE
USEFUL IN PROMOTING POTENTIAL FERTILIZER SALE PER REFTTEL. AGATT'S
OFFICE CONTACTING MINAG PERMSEC'S OFFICE FOR ADDITIONAL INFORMATION
REQUESTED.

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Disposition Case Number: n/a
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